

Message Text

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PAGE 01 ROME 12959 140955Z
ACTION EB-08

INFO OCT-01 EUR-12 NEA-10 ISO-00 XMB-02 AID-05 COME-00
TRSE-00 OMB-01 FAA-00 DOTE-00 CIAE-00 INR-10
NSAE-00 /049 W
-----016445 141001Z /21

P 140908Z JUL 78
FM AMEMBASSY ROME
TO SECSTATE WASHDC PRIORITY 4200
AMEMBASSY KABUL PRIORITY
INFO AMEMBASSY ATHENS
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY PARIS

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DEPARTMENT PASS COMMERCE FOR BED/OBOD; EXIMBANK FAA FOR
CARMICHAEL; BRUSSELS FOR FAA CARY AND PACE; ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: EAIR AF
SUBJECT ARIANA AFGHAN FLEET EXPANSION

FROM RCAA DWOR

REF: (A) KABUL 5472; (B) ROME 12321

1. GEORGE POHLE DOUGLAS AIRCRAFT COMPANY MARKETING
DIRECTOR AFGHANISTAN CONFIRMS TO RCAA THAT DC-10 IS
ARIANA'S WIDEBODED AIRCRAFT SELECTION BUT THAT NO LETTER-
OF-INTENT HAS BEEN SIGNED AS OF LAST EVENING (JULY 13).
CONTRARY TO REPORTS CITED REFTEL B, AIRLINE HAS NOT YET
DECIDED WHETHER AIRCRAFT WILL BE DC-10-40 (POWERED BY
P&W JT9D-59A'S) OR DC-10-30 (POWERED BY GE CF6-50C2'S).

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2. CONTRACTUAL/MARKETING TEAM, HEADED BY DOUGLAS
EXECUTIVE VICE PRESIDENT MARKETING ROBERT HAGE AND
SALES DIRECTOR MIDDLE EAST EDWARD KELLER PRESENTLY
IN KABUL NEGOTIATING FINAL SALES CONTRACT AND
AIRCRAFT SPECIFICATIONS. MARKETING PERSONNEL OF
PRATT AND WHITNEY AND GENERAL ELECTRIC ARE ALSO IN
KABUL PROMITING THEIR RESPECTIVE ENGINES.

3. DELIVERY DATE DC-10 TO ARIANA SCHEDULED FOR OCTOBER
1979 WITH OPTION ON SECOND AIRCRAFT FOR DELIVERY
1983. VALUE OF SALE FIRST AIRCRAFT ESTIMATED BY POHLE
AT \$50 MILLION INCLUDING SPARES AND CFE (CUSTOMER-
FURNISHED EQUIPMENT) CONFIRMING ESTIMATE CITED REFTEL A. GARDNER

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 14 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ROME12959
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780288-1061
Format: TEL
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780759/aaaabxif.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cde80773-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 KABUL 5472, 78 ROME 12321
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2002911
Secure: OPEN
Status: NATIVE
Subject: ARIANA AFGHAN FLEET EXPANSION FROM RCAA DWOR
TAGS: EAIR, AF, US
To: STATE KABUL
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/cde80773-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
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20 Mar 2014
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